



2018 Great Agents Loyalty Program

MORE SALES
MORE REWARDS

@guysebastian & @julessebastian

2018 Great Agents Loyalty Program

MORE SALES MORE REWARDS



@erynkrouse & trent_mitchell

EARN UP TO 13% COMMISSION ON CLUB MED ALL-INCLUSIVE LAND PACKAGES!

Club Med is pleased to share the 2018 Great Agents Loyalty Program with you - formulated especially to reward our valued Travel Agents!

The Great Agents Loyalty Program gives you the opportunity to earn up to 13% commission on all-inclusive land packages for every Club Med holiday you book, it offers generous commissions on airfares and other services and for GOLD tiers and above, allows your agency to earn free of charge (FOC) holiday credit every time you make a booking plus a host of additional benefits.

So while your clients are enjoying Club Med's all-inclusive holiday you'll be enjoying the financial reward and other benefits associated with this Great Agents Loyalty Program.

Club Med 
worldwide resorts all-inclusive experiences



2018 Great Agents Loyalty Program

MORE SALES MORE REWARDS



HOW DOES IT WORK?

Every agency who wishes to be part of the program can now benefit from the tiers. Additional land commission is offered when you achieve minimum gross sales of AU\$20,000 per year per agency of Club Med holiday packages.

If you're not sure of your Great Agents level, your Club Med sales representative will provide you with all the details you need to know.

COMMISSION STRUCTURE

There are 5 levels of the Great Agents Loyalty Program:

Diamond, Platinum, Gold, Silver and Bronze - determined by your gross departed sales (1 November to 31 October) of each year with Club Med over a 12 month period.

Keep in mind that you can accelerate your Club Med sales with local initiatives, online campaigns, team reward functions, famils, training etc. Contact us for assistance through your Club Med Business Development Manager to ensure that you maximize Club Med sales and visibility for your office.

GROUPS, MEETINGS AND INCENTIVES ENQUIRIES

Any group in size that request an additional service, including but not limited to wedding ceremony, vows renewal, conference rooms, exclusive cocktails, team building, exclusive dinner, school groups. Contact us on 0800 258 263 for more information or send an email to australiagroupsales@clubmed.com or visit our dedicated website: meetings-events-clubmed.com.au

2018 Great Agents Loyalty Program



GROUPS, MEETINGS AND INCENTIVES

MEETINGS & EVENTS GROUP DEFINITION

Any group in size that request an additional service, including but not limited to wedding ceremony, vows renewal, conference rooms, exclusive cocktails, team building, exclusive dinner, school groups.

ADDITIONAL BENEFITS

- 1 in every 20 adults stays free (i.e. applicable to lead-in room type, transfers & extra services not included)
- 2 free night stay for the group's site inspection (i.e. 2 persons staying for 1 night or 1 person for 2 nights, transfers and airfares not included)
- Earn a higher commission level and status upgrade dependent on your sales, and reviewed bi-annually

CONTACT US

Meetings & Events Manager

M&E Business Development Manager

M&E Account Manager

Wedding Inquiries

Contact our friendly travel advisors:

Christian Noret | E: christian.noret@clubmed.com

Joey Templin | E: joey.templin@clubmed.com

Yenny Tjhin | E: yenny.tjhin@clubmed.com

Weddings | E: Weddings.anz@clubmed.com

P: 0800 CLUB MED

E: AustraliaGroupSales@clubmed.com

NEW TOOLS - ONLINE VERSION AVAILABLE ON TA PORTAL

- Meetings & Events Website
- Meetings & Events Brochure
- Weddings Brochure
- Meetings & Events World Map



www.meetings-events-clubmed.com.au

2018 Great Agents Loyalty Program

MORE SALES MORE REWARDS



Diamond

\$250 000 +

Platinum

\$100 000 to \$250 000

Gold

\$50 000 to \$100 000

Silver

\$20 000 to \$50 000

Bronze

below \$20 000

COMMISSIONS ON PRE-BOOKED PACKAGES:

Land	All-Inclusive packages	13%	12%	11%	10%	10%
------	------------------------	-----	-----	-----	-----	-----

ADDITIONAL BENEFITS

Approved use of 'Expert Agent' Stamp for email signature



Personalised Club Med iFrame with own call to action



Access to Easy Club Med online booking access



Invitation to VIP event^



Expert priority phone line



Agencies earn FOC Holiday nights*



50% off personal holidays for consultants*



Dedicated Enews for Travel Agents



Dedicated Travel Agent Portal



*Terms and conditions apply ^top 20 sellers based on revenue only

2018 Great Agents Loyalty Program

MORE SALES MORE REWARDS



CLUB MED OFFERS YOUR CLIENTS A CHOICE
OF OVER 70 AMAZING DESTINATIONS
WORLDWIDE.

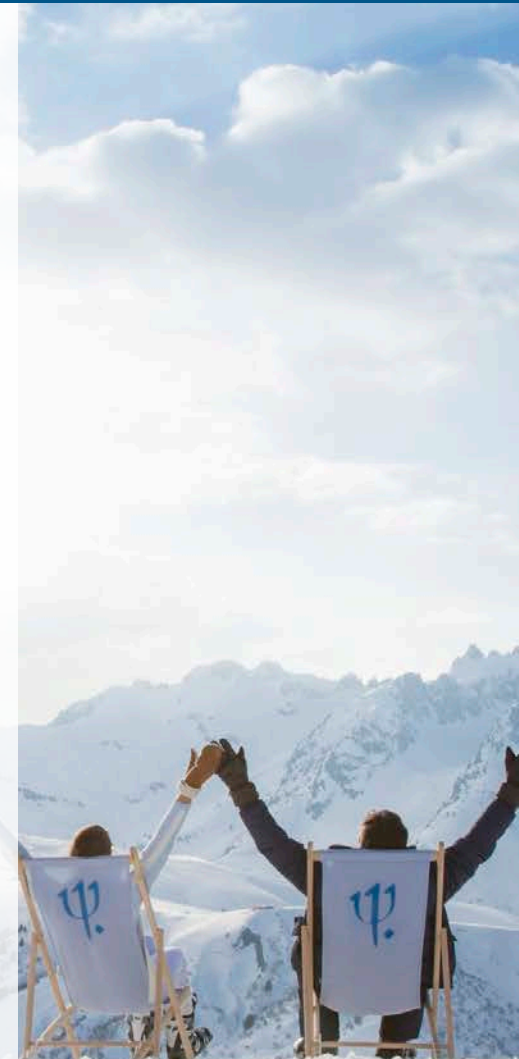
BE REWARDED FOR MAKING THE RIGHT
CHOICE FOR YOUR CLIENT AND BE PART OF
THE CLUB MED GREAT AGENTS LOYALTY
PROGRAM

BENEFITS OF THE PROGRAM INCLUDE

- Highly competitive Land and Air Commissions on an all-inclusive packages
- High achievers agencies earn FOC nights for consultants holidays
- 50% discount on land for agents personal travel*
- Dedicated Expert phone for Diamond, Platinum and Gold agencies

** See chart for full details. Conditions apply.*

Club Med Ψ
worldwide resorts all-inclusive experiences



2018 Great Agents Loyalty Program

MORE SALES MORE REWARDS



TOOLS AVAILABLE TO CLUB MED AGENTS:

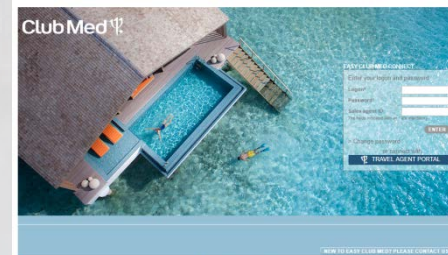
Club Med Travel Agent portal
Sales and marketing tools + resort
information

www.clubmedta.co.nz



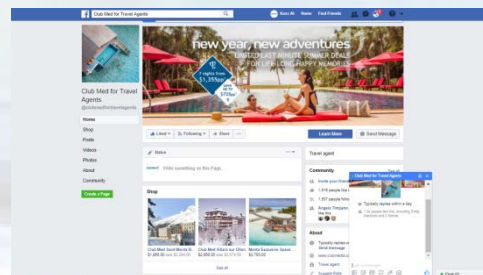
Easy Club Med
Online booking tool
To register email:

tradesales.australia@clubmed.com

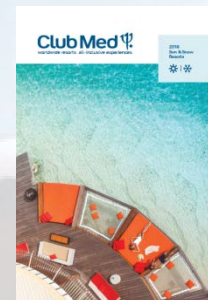


Facebook for Travel Agents
Keep up to date with the
latest Club Med news

www.facebook.com/clubmedfortravelagents



Club Med Brochure
Online version available on
TA Portal
Available through TIFs



Club Med 
for Travel Agents

2018 Great Agents Loyalty Program

MORE SALES MORE REWARDS



REMEMBER THE KEY SELLING FEATURES OF AN ALL INCLUSIVE CLUB MED HOLIDAY ARE:

- Return airfares (optional), local transfers (optional) and taxes
- 3 gourmet meals per day
- True open bar & all day snacking service (including soft drinks, cocktails, beer, wine, spirits)
- Range of different room types from which to choose, including Club, Deluxe, Suite & interconnecting rooms
- Kids Club facilities*
- A huge range of sporting activities with expert tuition such as fitness classes, sailing, tennis, windsurfing, circus school with flying trapeze, golf, snorkeling, plus more
- Nightly entertainment
- Plus, the freedom to do as much or as little as you choose

^Depending on Resorts

WHAT'S INCLUDED SUN PACKAGES



WHAT'S INCLUDED SKI PACKAGES





For more information email:
tradesales.australia@clubmed.com
Or visit: www.clubmedta.co.nz

Club Med 
for Travel Agents

For quotes and reservations
Call: 0800 258 263
For all other enquiries, email:
enquiries@clubmednz.com